UNITED WAY OF NEW YORK STATE
AND AFFILIATE

Consolidated Financial Statements as of
December 31, 2019
Together with
Independent Auditor's Report

Bonadio & Co., LLP
Certified Public Accountants

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Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

June 16, 2020

To the Board of Directors and Management
United Way of New York State and Affiliate:

We have audited the accompanying consolidated financial statements of United Way of New York State (a nonprofit organization) and Affiliate, which comprise the consolidated statement of financial position as of December 31, 2019 and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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INDEPENDENT AUDITOR'S REPORT
(Continued)

Opinion
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Way of New York State and Affiliate as of December 31, 2019, and the changes in their net assets and cash flows, for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principles
As described in Note 2 to the financial statements, United Way of New York State and Affiliate implemented Accounting Standards Updates (ASU) 2014-09, ASC 606, *Revenue from Contracts with Customers*, ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, and ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, the effects have been included in these financial statements. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information
We have previously audited United Way of New York State and Affiliate's 2018 consolidated financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 18, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Information
Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The information in Schedules I and II is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and activities of the individual entities, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Bonadio & Co., LLP

UNITED WAY OF NEW YORK STATE AND AFFILIATE

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2019
(With Comparative Totals for 2018)

	2019	2018
ASSETS		
Cash and cash equivalents	$ 289,911	$ 353,184
Accounts and grants receivable, net	519,910	428,544
Prepaid expenses	2,323	2,372
Office furnishings and equipment, net	2,132	2,534
Total assets	$ 814,276	$ 786,634
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable	$ 418,034	$ 402,506
Accrued payroll and related liabilities	8,300	3,866
Total liabilities	426,334	406,372
NET ASSETS:		
Without donor restrictions	350,792	374,919
With donor restrictions	37,150	5,343
Total net assets	387,942	380,262
Total liabilities and net assets	$ 814,276	$ 786,634

The accompanying notes are an integral part of these statements.

UNITED WAY OF NEW YORK STATE AND AFFILIATE

CONSOLIDATED STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2019
(With Comparative Totals for 2018)

	2019			2018
	Without donor restrictions	With donor restrictions	Total	Total
REVENUE AND SUPPORT:				
Grants and sponsorships	$ 1,276,778	$ -	$ 1,276,778	$ 1,261,628
Local United Way support	229,024	-	229,024	236,203
ALICE revenue	-	62,150	62,150	22,878
Contributions	12,075	-	12,075	14,510
Program services	23,970	-	23,970	26,347
Interest income	4,964	-	4,964	2,440
Other	141	-	141	690
Net assets released from restrictions	30,343	(30,343)	-	-
Total revenue and support	1,577,295	31,807	1,609,102	1,564,696
EXPENSES:				
Program service expenses:				
Membership services	97,577	-	97,577	119,132
2-1-1 New York	1,293,962	-	1,293,962	1,281,271
Public Policy	105,973	-	105,973	103,935
Total program expenses	1,497,512	-	1,497,512	1,504,338
Supporting services expenses:				
General and administrative costs	101,709	-	101,709	104,906
Depreciation	2,201	-	2,201	757
Total supporting services	103,910	-	103,910	105,663
Total expenses	1,601,422	-	1,601,422	1,610,001
CHANGE IN NET ASSETS	(24,127)	31,807	7,680	(45,305)
NET ASSETS - beginning of year	374,919	5,343	380,262	425,567
NET ASSETS - end of year	$ 350,792	$ 37,150	$ 387,942	$ 380,262

The accompanying notes are an integral part of these statements.

UNITED WAY OF NEW YORK STATE AND AFFILIATE

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2019
(With Comparative Totals for 2018)

	Member Services	2-1-1 New York	Public Policy	Total Program	Management and General	2019 Total	2018 Total
Regional 2-1-1 grants	$ -	$ 1,155,188	$ -	$ 1,155,188	$ -	$ 1,155,188	$ 1,134,137
Salaries and benefits	70,986	121,490	45,014	237,490	41,874	279,364	258,496
Program contractual services	-	7,082	60,694	67,776	300	68,076	80,820
Professional services	-	5,453	-	5,453	16,647	22,100	45,254
ALICE grant	26,573			26,573	-	26,573	35,000
Conferences and meetings	-	-	-	-	12,851	12,851	18,266
Occupancy	-	-	-	-	13,032	13,032	13,032
Travel	-	226	265	491	5,679	6,170	8,544
Equipment leasing and maintenance	-	-	-	-	4,580	4,580	5,579
Telephone	-	-	-	-	3,326	3,326	4,444
Insurance	-	801	-	801	1,822	2,623	3,023
Miscellaneous	18	231	-	249	573	822	949
Office supplies	-	-	-	-	400	400	885
Printing	-	3,491	-	3,491	338	3,829	439
Postage and shipping	-	-	-	-	287	287	316
Volunteer recognition	-	-	-	-	-	-	60
Total expenses before depreciation	97,577	1,293,962	105,973	1,497,512	101,709	1,599,221	1,609,244
Depreciation	-	-	-	-	2,201	2,201	757
TOTAL EXPENSES	$ 97,577	$ 1,293,962	$ 105,973	$ 1,497,512	$ 103,910	$ 1,601,422	$ 1,610,001

The accompanying notes are an integral part of these statements.

UNITED WAY OF NEW YORK STATE AND AFFILIATE

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2019
(With Comparative Totals for 2018)

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	$ 7,680	$ (45,305)
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation	2,201	757
Changes in:		
Accounts and grants receivable	(91,366)	37,665
Prepaid expenses	49	(46)
Accounts payable	15,528	11,685
Accrued payroll and related liabilities	4,434	800
Net cash flow from operating activities	(61,474)	5,556
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of office furnishings and equipment	(1,799)	(2,534)
Net cash flow from investing activities	(1,799)	(2,534)
CHANGES IN CASH AND CASH EQUIVALENTS	(63,273)	3,022
CASH AND CASH EQUIVALENTS - beginning of year	353,184	350,162
CASH AND CASH EQUIVALENTS - end of year	$ 289,911	$ 353,184

The accompanying notes are an integral part of these statements.

1. THE ORGANIZATION

The United Way of New York State (UWNYS) is a nonprofit organization dedicated to strengthening the capacity of local United Ways through their charitable human service activities to be leaders in achieving results that improve the lives of all New Yorkers.

UWNYS provides public policy, training, technical assistance and resource development activities and promotes the sharing of information, expertise, materials and best practices among local United Ways.

2-1-1 New York, Inc. (2-1-1 New York) is a nonprofit corporation formed to lead and oversee the development and operation of a state-wide, free, health and human services information and referral system, accessible through the 2-1-1 dialing code.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying consolidated financial statement has been prepared in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Consolidation

The consolidated financial statements include the accounts of UWNYS and 2-1-1 New York (collectively, the Organization). UWNYS is the sole member of 2-1-1 New York, and has the power to appoint its board of directors. All significant inter-entity transactions and balances have been eliminated in consolidation.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2018, from which the summarized information was derived.

Change in Accounting Principles

ASU 2014-09, Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, and has subsequently issued supplemental and/or clarifying ASUs (collectively "ASC 606"). ASC 606 outlines a five-step framework that supersedes the principles for recognizing revenue and eliminates industry specific guidance. The core principle of the guidance in ASC 606 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. In addition, ASC 606 revises current disclosure requirements in an effort to help financial statement users better understand the nature, amount, timing, and uncertainty of revenue that is recognized. the Organization adopted ASC 606 as of January 1, 2019 using a modified retrospective approach. There was no effect on total net assets or changes in net assets due to the adoption of ASC 606.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Change in Accounting Principle (Continued)

ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made

In June 2018, the Financial Accounting Standards Board (FASB) issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 clarifies the determination of whether a grant or contract is a contribution or an exchange transaction subject to other guidance. Changes resulting from the adoption of ASU 2018-08 were made on a modified prospective basis during the year of adoption and therefore had no effect on the financial position or results of operations for the year ended December 31, 2018. There was no effect from the change in accounting principle on the financial position or results of operations for the year ended December 31, 2019.

ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash

In November 2016, the Financial Accounting Standards Board (FASB) issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. The standard requires entities to include restricted cash and equivalents with cash and cash equivalents when reconciling the beginning and end of year total amounts presented on the Statement of Cash Flows. The Organization has adopted the guidance retrospectively to each period presented. Retrospective application resulted in a $293 increase to net cash flow from operating activities for 2018. The 2018 beginning and end of year cash and cash equivalents increased by $5,636 and $5,343, respectively.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash held in demand deposit and savings bank accounts. The balances in the accounts, at times, may exceed federally insured limits. The Organization has not experienced any losses in these accounts and believes it is not exposed to any significant risk with respect to cash and cash equivalents.

Cash and cash equivalents include restricted cash required to be held in a separate account under the Fiscal Sponsorship Agreement with the New York State ALICE Project. These funds are allowed to be expended on behalf of the project.

The following table provides a reconciliation of operating and restricted cash and cash equivalents reported within the consolidated statement of financial position that sum to the total of the same such amounts shown in the consolidated statement of cash flows.

	2019	2018
Cash and cash equivalents - operating	$ 271,401	$ 347,841
Restricted cash	18,510	5,343
	$ 289,911	$ 353,184

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounts Receivable

Accounts receivable includes uncollateralized obligations from local United Ways, as well as various grants and contracts. The carrying amount of accounts receivable is reduced by a valuation that reflects management's best estimate of amounts that will not be collected. The Organization reviews all accounts receivable balances and estimates the portion of the balance that will not be collected based on historical collection percentages. After all collection efforts are exhausted, the account is written off. For accounts receivable subsequent to the adoption of ASC 606, the estimated uncollectible accounts are generally considered implicit price concessions that are a direct reduction to resident accounts receivable.

Office Furnishings and Equipment

Office furnishings and equipment is stated at cost, net of accumulated depreciation. All significant assets with an estimated useful life beyond one year and cost of more than $1,000 are capitalized. Depreciation is computed over the estimated useful lives of the respective assets using the straight-line method with lives ranging from 3-10 years.

Financial Reporting

The Organization reports information regarding its financial position and activities according to two net asset categories: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions include resources available for the support of the Organization's operating activities.

Net assets with donor restrictions represent donor-imposed or contract defined restrictions that permit the Organization to use up or expend the assets as specified. These restrictions are satisfied by the passage of time or by actions of the Organization. As of December 31, 2019 and 2018, net assets with donor restrictions were $37,150 and $5,343, respectively, related to ALICE pledges.

Revenue Recognition

The Organization receives substantially all of its grant revenues from state agencies. The Organization recognizes grant revenue, dependent on the terms of the grant, to the extent grant obligations have been incurred.

Contributions and unconditional grants are recognized as support and revenues when they are received or unconditionally pledged.

The Organization also receives core member support and additional member support for providing privileges for the period of the membership. The Organization's performance obligation satisfied on annual basis, therefore, the Organization recognize the member support revenue when the assessments are billed. The Organization's performance obligations are providing privileges for members, including coordination of information and training services, management of conference, individual consultation and research of members.

Prior to the adoption of ASC 606, the Organization provided an allowance for doubtful accounts based on review of the members' ability to pay for member support. Amounts due from members were written off when they were determined to be uncollectible.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

After adoption of ASC 606, the Organization reviews individual contracts at the time of performance, in order to determine estimated uncollectable accounts due from members and records these implicit price concessions as a direct reduction to revenue. Estimates of implicit price concessions are determined based on historical collection experience using a portfolio approach as a practical expedient to account for the contracts as a collective group. Based on this, the Organization determined that there is no implicit price concessions for the year ended December 31, 2019.

Contributed services are recognized at fair value if the services received create or enhance long-lived assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses, additions to property and equipment or investments.

Special event revenue is recognized when the event occurs. Revenues received for events scheduled for the following year, if any, are reported as deferred revenue.

Functional Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated amongst the programs and supporting services benefited. The expenses with the most significant allocations include certain salaries, fringe benefits, maintenance and property related costs and administrative costs. In addition, all attempts are made to direct charge expenses before allocations are made.

Indirect salary allocations are recorded based on hours charged by program in the payroll system or time studies that are submitted by applicable personnel. Fringe benefit costs are allocated based on total salaries to each program or cost center. Maintenance and property related costs are allocated using square footage of each program or cost center. Lastly, agency administrative costs are allocated using the ratio value method, which calculates a percentage for each program based on the total costs of the program compared to the Organization's total expenses.

Income Tax Status

UWNYS and 2-1-1 New York are New York not-for-profit corporations that are exempt from income taxes as organizations qualified under Section 501(c)(3) of the Internal Revenue Code. They have also been classified by the Internal Revenue Services as entities that are not private foundations.

3. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization is substantially supported by member support from local United Ways and grants from state governments. In addition, some support is received in the form of restricted contributions from donors. Because a donor restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets reported on the accompanying statement of financial position may not be available for expenditure within one year. The Organization's financial assets available to meet cash needs for general expenditures within one year as of December 31 are:

	2019	2018
Total financial assets:		
Cash and cash equivalents	$ 289,911	$ 353,184
Accounts receivables	519,910	428,544
	809,821	781,728
Less: those unavailable for general expenditures within one year, due to:		
subject to ALICE grant expenditure	(37,150)	(5,343)
Financial assets available to meet cash need for general expenditure within one year	$ 772,671	$ 776,385

The Organization's ability to meet its cash needs is dependent on continued contributions and collections of receivables. Many of these arrangements require The Organization to incur costs in advance and then bill for reimbursements after the cash outlay has been made. The Organization has designed procedures to collect from these payers as quickly as possible. Management also regularly monitors liquidity required to meet its operating needs. As part of the Organization liquidity management, the Organization also has a committed line-of-credit in the amount of $100,000 (as described in note 5), which could be draw upon in the event of an unanticipated liquidity need. In addition, the Organization could also manage vendor relationships to extend payment terms where possible.

4. OFFICE FURNISHINGS AND EQUIPMENT

Office furnishings and equipment consisted of the following at December 31:

	2019	2018
Office equipment	$ 6,278	$ 6,278
Office computer equipment	12,896	8,563
Equipment purchase in progress	-	2,534
	19,174	17,375
Less: Accumulated depreciation	(17,042)	(14,841)
	$ 2,132	$ 2,534

Depreciation expenses for both years ended December 31, 2019 and 2018 were $2,201.

5. LINE OF CREDIT

UWNYS maintains a secured revolving line of credit with a bank. The line of credit has a limit of $100,000, has a stated interest rate of published prime plus 1% and is secured by substantially all of UWNYS's assets. At December 31, 2019 and 2018, no draws were made on the line of credit.

6. GRANTS AND SPONSORSHIPS

2-1-1 New York entered into a contract renewal with the New York State Office of Children and Family Services (NYSOCFS), during the fiscal year ended December 31, 2019, to provide funding for expansion and support of 2-1-1 services on a statewide basis. The grant is for a total of $1,250,000 covering the funding period September 1, 2018 through August 31, 2019. The grant was renewed for the 2019 – 2020 year for a total of $1,250,000. The grant includes funding for 2-1-1 New York administration and sub-grants to organizations serving as fiscal agents to 2-1-1 regional collaborations across the state of New York. Funds are provided for support of current 2-1-1 operations, expansion of services, database maintenance and related costs. During the years ended December 31, 2019 and 2018, 2-1-1 New York expended approximately $1,350,000 and $1,125,000 of these funds.

7. CONCENTRATIONS OF CREDIT RISK CORE SUPPORT

UWNYS receives core operating support from local United Way Organizations in the State of New York. The United Way of New York City, the United Way of Greater Rochester, and the United Way of Buffalo and Erie County and the United Way of Westchester and Putnam combined provided approximately 65% of UWNYS's total core support for both fiscal years ended December 31, 2019 and 2018.

8. LEASE COMMITMENTS

Office Space
UWNYS leases office space under an operating lease agreement, which expires November 2023. Minimum future rental payments are as follows for the year ending December 31:

2020	$	13,065
2021		13,456
2022		13,860
2023		13,062
	$	53,443

Office Equipment
UWNYS leases a copy machine under an operating lease agreement, which expires December 31, 2022 with monthly rental payments of $110. Minimum future rental payments for the years ending December 31, 2019 to December 31, 2022 are $1,320.

Total rental expenses under all lease agreements amounted to $14,352 and $14,363 for the years ended December 31, 2019 and 2018, respectively.

9. SUBSEQUENT EVENTS

In April 2020, UWNYS entered into an unsecured promissory note payable to a bank in the amount of $49,650. This note was entered into by UWNYS as part of the U.S. Small Business Administration's Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The PPP provides for this borrowing, or a portion of the borrowing, to be forgiven to the extent UWNYS meets defined requirements related to expenditure of the funds and management of its personnel complement. Through the date the financial statements were available to be issued, UWNYS is unable to determine the amount of potential loan forgiveness. If no forgiveness is granted, the terms of this agreement require the Organization to make monthly principal payments, including interest at 1%, from December 2020 through April 2022.

The United States is presently in the midst of a national health emergency related to a virus, commonly known as Novel Coronavirus (COVID-19). The overall consequences of COVID – 19 on a national, regional and local level are unknown, but it has the potential to result in a significant economic impact. The impact of this situation on the Organization and its future results and financial position is not presently determinable.

Subsequent events have been evaluated through June 16, 2020, which is the date the financial statements were available to be issued.

CONSOLIDATING STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2019

	United Way of New York State	2-1-1 New York, Inc.	Elimination	Consolidated
ASSETS				
Cash and cash equivalents	$ 269,340	$ 20,571	$ -	$ 289,911
Accounts and grants receivable	67,633	452,277	-	519,910
Due from affiliate	42,491	-	(42,491)	-
Prepaid expenses	2,323	-	-	2,323
Office furnishings and equipment, net	2,132	-	-	2,132
Total assets	$ 383,919	$ 472,848	$ (42,491)	$ 814,276
LIABILITIES AND NET ASSETS				
LIABILITIES:				
Accounts payable	$ 6,703	$ 411,331	$ -	$ 418,034
Due to affiliate	-	42,491	(42,491)	-
Accrued payroll and related liabilities	8,300	-	-	8,300
Total liabilities	15,003	453,822	(42,491)	426,334
NET ASSETS				
Without donor restrictions	331,766	19,026	-	350,792
With donor restrictions	37,150	-	-	37,150
Total net assets	368,916	19,026	-	387,942
	$ 383,919	$ 472,848	$ (42,491)	$ 814,276

The accompanying notes are an integral part of these schedules.

CONSOLIDATING STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2019

	United Way of New York State	2 - 1 - 1 New York, Inc.	Eliminations	Consolidated
SUPPORT AND REVENUE:				
Grants and sponsorships	$ 2,100	$ 1,274,678	$ -	$ 1,276,778
Local United Way support	229,024	-	-	229,024
ALICE revenue	62,150	-	-	62,150
Program services	23,970	-	-	23,970
Contributions	12,075	-	-	12,075
Interest income	4,964	-	-	4,964
Other	141	-	-	141
Support from related party	107,675	-	(107,675)	-
Total support and revenue	442,099	1,274,678	(107,675)	1,609,102
EXPENSES:				
Regional 2-1-1 grants	-	1,155,188	-	1,155,188
Salaries and benefits	279,364	-	-	279,364
Affiliate administrative services	-	107,675	(107,675)	-
Program contractual services	60,994	7,082	-	68,076
Professional services	22,100	-	-	22,100
ALICE grant expenditure	26,573	-	-	26,573
Occupancy	13,032	-	-	13,032
Conferences and meetings	12,851	-	-	12,851
Travel	6,170	-	-	6,170
Equipment leasing and maintenance	4,580	-	-	4,580
Printing	338	3,491	-	3,829
Telephone	3,326	-	-	3,326
Insurance	2,623	-	-	2,623
Depreciation	2,201	-	-	2,201
Office supplies	400	-	-	400
Other	591	51	-	642
Postage and shipping	287	-	-	287
Publications and subscriptions	-	180	-	180
Total expenses	435,430	1,273,667	(107,675)	1,601,422
CHANGE IN NET ASSETS	$ 6,669	$ 1,011	$ -	$ 7,680

The accompanying notes are an integral part of these schedules.